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# Small business / Electronics in United Kingdom

## Introduction

This case study of Instron Corporation is based on a November 2017 survey of SQL Safe Backup customers by TechValidate, a 3rd-party research service.

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"With SQL Safe Backup, I was able to restore 2 crashed SQL Servers to another server and have it fully operational in less than 4 hours."

"SQL Safe Backup provides fast compressed backups in a central network location separate from the primary SQL servers, and the ability to restore multiple databases in 1 pass."

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select SQL Safe Backup:

- Were unable to manage an entire backup environment via a centralized console
- Had difficulty detecting and resolving backup problems
- Had too much time and money spent on managing backup and recovery

## Use Case

The key features and functionalities of SQL Safe Backup that the surveyed company uses: Has 100 to 499 SQL Server databases in their environment.

## Results

The surveyed company achieved the following results with SQL Safe Backup:

- Team impact:
  - Are able to manage an entire backup environment with a single solution
  - Have faster backup and recovery times
  - Have earlier detection and quicker resolution of backup problems
  - Reduced the cost of backup systems (including secondary storage)
  - Are able to recover a single item without restoring an entire database
- Organizational impact:
  - Gained confidence that an entire environment is adequately backed up
  - Experienced fewer and shorter end-user productivity interruptions
  - Improved business continuity via rapid recovery after outages
  - Reduced their cost of managing backups and recoveries
- Reduced:
  - Backup storage requirements: 60% to 80%
  - Recovery time: more than 80%
- Rates the following capabilities of SQL Safe Backup as compared to its competition:
  - User-friendliness: significantly better
  - Dynamic compression: significantly better
  - Advanced recovery options: significantly better
  - Alerting: significantly better
  - Reporting: significantly better
  - Policy-based management: significantly better

### Company Profile

Company:
**Instron Corporation**

Company Size:
**Small Business**

Industry:
**Electronics**

### About SQL Safe Backup

SQL Safe Backup saves money by reducing database backup time by up to 50% over native backups and reducing backup disk space by up to 95%. It also enables complete hands-free automated backup of entire SQL Server infrastructures and ensures compliance with the backup and recovery policies of organizations.

**Learn More:**

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SQL Safe Backup

Source: Phil Warren, Database Administrator, Instron Corporation